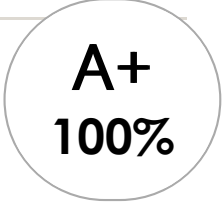


## 12 Multiple choice questions



**A+**  
**100%**

1. goods that are mass produced, usually on an assembly line
  - a. strategic
  - b. customised goods
  - c. **CORRECT: standardised goods**
  - d. operations
  
2. the business processes that involve transformation or production
  - a. value adding
  - b. **CORRECT: operations**
  - c. transformation
  - d. strategic
  
3. the distinguishing of products (goods or services) in some way from its competitors
  - a. transformation
  - b. **CORRECT: product differentiation**
  - c. operations
  - d. cost leadership
  
4. where each business function area depends on the support of the others if it is to perform at capacity
  - a. value adding
  - b. strategic
  - c. self-service
  - d. **CORRECT: interdependence**
  
5. an aim to have the lowest costs or to be the most price-competitive in the market
  - a. self-service
  - b. customised goods
  - c. **CORRECT: cost leadership**
  - d. strategic

6. affecting all key business areas
  - a. **CORRECT: strategic**
  - b. self-service
  - c. cost leadership
  - d. operations
  
7. the creation of extra or added value as inputs are transformed into outputs
  - a. strategic
  - b. operations
  - c. **CORRECT: value adding**
  - d. self-service
  
8. goods that are varied according to the needs of customers
  - a. operations
  - b. strategic
  - c. **CORRECT: customised goods**
  - d. standardised goods
  
9. cost advantages that can be created through an increase in scale of business operations
  - a. customised goods
  - b. **CORRECT: economies of scale**
  - c. self-service
  - d. cost leadership
  
10. where customers are encouraged to help themselves
  - a. strategic
  - b. value adding
  - c. **CORRECT: self-service**
  - d. interdependence
  
11. the conversion of inputs (resources) into outputs (goods and services)
  - a. **CORRECT: transformation**
  - b. lean production
  - c. operations
  - d. strategic

12. an aim to eliminate waste at every stage of production
- a. operations
  - b. transformation
  - c. **CORRECT:** lean production
  - d. value adding